

Recommended Internal Medicine Set-Ups

PRODUCTS FOR EXAMINATION ROOM

Product Description	Part Number	Page	Recommended (R), Optional (O)
767 Integrated Diagnostic System	#76791-2P	5	R
3.5v EpiScope™ with Rechargeable Lithium-Ion Handle	#47351-SM	7	R
Harvey™ DLX Stethoscope*	#5079-325	10	R
LS-150 Halogen Examination Light	#44500	12	R
Solid State Portable Headlight	#46070	13	R
AudioScope® 3 Handheld Audiometer* Set, Including Charging Stand	#92680	14	R
Disposable Vaginal Specula and Light Source	#58001, #78810	27	R
Exam Light III™ Light	#48700	13	O
AM 232™ Manual Audiometer with AC Power	#23200	14	O

PRE-EXAM AREA/VITAL SIGNS ASSESSMENT

Product Description	Part Number	Page	Recommended (R), Optional (O)
SureTemp® Plus 690 Electronic Thermometer	#01690-200	16	R
Braun ThermoScan® Pro3000 Ear Thermometer	#03000-200	16	R
Spot Vital Signs®	#42NTB-E1	17	R
Harvey™ Elite® Stethoscope*	#5079-125	10	O
Vital Signs Monitor-300 Series	#53NTP-E1	17	O
Tycos® Classic Hand Aneroid	#5098-02	19	O

PROCEDURE ROOM

Product Description	Part Number	Page	Recommended (R), Optional (O)
Universal Desk Charger with PanOptic™ and Otoscope	#71811-PSM	6	R
Welch Allyn® 6100-Series ABPM*	#6100-200	21	R
CP 20™ Electrocardiograph	#11103-500	22	R
AED 20™	#972212E	24	R
Atlas™ Monitor*	#622NP-E1	25	R
Solid State Procedure Light	#49020	28	R
Ear Wash System*	#29300	26	R
Disposable Vaginal Specula and Light Source	#58001, #78810	27	R
KleenSpec® Anoscope and Light Source	#53110, #36103	29	R
LS-200™ Halogen Procedure Light	#44200	28	R
RL-150™ Rhinolaryngoscope*	#65050	29	R
Vital Signs Monitor-300 Series*	#52NTP-E1	17	O
PC-Based Resting ECG	#CPR-UI-UB-D	23	O
PC-Based Exercise ECG	#CPS-UN-UC-D-PT	23	O
PIC 40™ Monitor/Defibrillator	#973092E	25	O

*Items with an asterisk may be used for multiple rooms. All other items are recommended on a one-per-room basis.

4341 State Street Road, P.O. Box 220, Skaneateles Falls, NY 13153-0220 USA
(P) 800-535-6663 (F) 315-685-3361 www.welchallyn.com

WelchAllyn®

Advancing Frontline Care™

“ Welch Allyn provides such a full range of medical products and solutions, I don't need to turn anywhere else. ”

— J. MICHAEL FINLEY, D.O.
PROFESSOR AND CHAIRMAN
DEPARTMENT OF MEDICINE,
WESTERN UNIVERSITY OF
HEALTH SCIENCES



INTERNAL MEDICINE

WelchAllyn®

Advancing Frontline Care™

Welch Allyn®

The First Name After Your Own at the Point of Care.

It's the point where you and your patient meet. The point of contact, where your hands, your eyes, your ears and your skill all work to provide insightful, personal care.

The very point where we at Welch Allyn focus our skill, to bring you the best in innovative, affordable healthcare products and solutions that allow you to more effectively diagnose and treat your patients at every stage of their adult life.

At Welch Allyn, "innovation" means providing you with state-of-the art products designed to meet your need for simplicity and efficiency. So you can see more patients, perform more procedures, and provide better on-site care.

It's the point where what we do best enhances what you do best.

The point of care.

"Since medical school I've depended on Welch Allyn products for reliability, accuracy, and convenience.

There's no reason to consider any alternative."

— DAVID DUGGAN, MD, FACP, PROFESSOR AND CHAIRMAN,
DEPARTMENT OF MEDICINE, UPSTATE MEDICAL UNIVERSITY,
SYRACUSE, NEW YORK

INTERNAL MEDICINE

- 1 PCE 210 PC-Based Exercise ECG #CPSP-UN-UC-D-PT Pg. 23
- 2 Ambulatory Blood Pressure Monitor #6100-200 Pg. 21
- 3 3.5v EpiScope™ Skin Surface Microscope #47300 Pg. 7
- 4 LS-200™ Exam Light #44200 Pg. 28
- 5 RL-150™ Rhinolaryngoscope #65050 Pg. 29
- 6 AED 20™ #972212E Pg. 24
- 7 767 Integrated Diagnostic System #76791-2P Pg. 5
- 8 SureTemp® Plus 690 #01690-200 Pg. 8
- 9 Solid State Procedure Headlight #49020 Pg. 28
- 10 Ear Wash System #29350 Pg. 26
- 11 Vital Signs Monitor – 300 Series #53NTP-E1 Pg. 17
- 12 Master Elite Stethoscope #5079-405 Pg. 11

For more information on the products in this catalog, visit our website at www.welchallyn.com





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PHYSICAL EXAM AND SCREENING

“While examining a patient, I need to be able to count on my instruments. When I see the Welch Allyn name, I know I’m using an instrument that is reliable, effective, and simple to operate. Welch Allyn never lets me down.”

— TIMOTHY McCALL, MD, CAZENOVIA, NY



767 Integrated Diagnostic Systems

“ We purchased the Welch Allyn Integrated Diagnostic System for all our new healthcare center exam rooms and have been extremely pleased. They’ve added to our efficiency. ”

— PAUL LOISELLE,
EXECUTIVE DIRECTOR, HEALTH CARE,
UNIVERSITY OF NEW ENGLAND

Sphygmomanometer, otoscope, ophthalmoscope, thermometer, probe covers, eartips—all the essential diagnostic instruments and consumables for every Internal Medicine exam room, integrated for efficiency and convenience.

- Choice of the revolutionary PanOptic™ Ophthalmoscope* or a 3.5v Coaxial Ophthalmoscope
- Diagnostic Otoscope with Halogen HPX™ lamp provides 30% more light output
- Handle-based rheostats for quick light intensity adjustment
- 767 Wall Aneroid with easy-to-read dial face, certified accuracy, and lifetime calibration program
- KleenSpec® Plus Disposable Specula Dispenser, pre-filled with ear specula
- Optional—767 SureTemp® Electronic Thermometer for highly accurate oral readings in just four seconds

*For full details on the PanOptic™ Ophthalmoscope, see page 8.

FOUR COMPLETE SYSTEMS DESIGNED FOR INTERNAL MEDICINE, all with Diagnostic Otoscope (#25020), Disposable Specula Dispenser, and 767 Wall Aneroid (#7670-01):

#76791-2P *Recommended Internal Medicine System*

PanOptic™ Ophthalmoscope (#11820)
767 SureTemp® 4 Thermometer (#76751)

#76793

Coaxial Ophthalmoscope (#11720)
767 SureTemp® 4 Thermometer (#76751)

#76792-2P

PanOptic™ Ophthalmoscope (#11820)
Thermometer not included

#76794

Coaxial Ophthalmoscope (#11720)
Thermometer not included



#76791-2P

Universal Desk Charger Set

Keep your diagnostic instruments powered up and ready to move with you throughout the office. Combines our most popular handles



al power is
nts are charging
d circuitry
ures constant,
safe charging
and optimum,
long-lasting
lamp life
• Optional—
wall mount
kit and/or
specula tray

#71811-PSM

Recommended Internal Medicine System
Universal Desk Charger plus:
PanOptic™ Ophthalmoscope* (#11810)
Diagnostic Otoscope* (#25020)
(2) Lithium Ion Handles (#71900)

#71811-P

Universal Desk Charger plus:
PanOptic™ Ophthalmoscope* (#11810)
Diagnostic Otoscope* (#25020)
(2) Ni-Cad Handles (#71670)

#71641

Universal Desk Charger plus:
Coaxial Ophthalmoscope (#11720)
Diagnostic Otoscope (#25020)
(2) Ni-Cad Handles (#71670)

For full details on the PanOptic™ Ophthalmoscope, see page 9 for the Diagnostic Otoscope.



Wall Transformer for Instrument Heads

Charge diagnostic instruments within reach.

Slide-based rheostats for quick light intensity adjustments
Universal design provides flexibility to add a handle or SureTemp® thermometer as you grow
Sense™ sensor automatically turns handles on and off when moved and replaced from cradle

#76710-81

767 Wall Transformer plus:
PanOptic™ Ophthalmoscope (#11810)
Diagnostic Otoscope (#25020)

#76710-72

767 Wall Transformer plus:
Coaxial Ophthalmoscope (#11720)
Diagnostic Otoscope (#25020)

Internal Medicine System

767 Wall Transformer plus:
PanOptic™ Ophthalmoscope (#11820)
Diagnostic Otoscope (#25020)



#47351-SM

3.5v EpiScope™ Skin Surface Microscope

Helps distinguish pigmented skin lesions such as basal cell carcinoma vs. malignant melanoma by providing the ability to magnify, illuminate and measure.



- Provides 10 times magnification and illumination for crisp, clear viewing
- Reticle contact plate facilitates measurement and tracking of lesion growth
- Fits any 3.5v Welch Allyn power source
- Halogen illumination for true tissue color
- Free reference guide available for patient education

#47351-SM 3.5v EpiScope™ with Rechargeable Lithium-Ion Handle

#47300 3.5v EpiScope™ (Head Only)

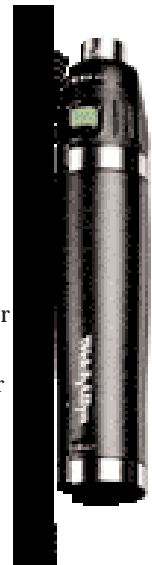
3.5v Lithium-Ion Rechargeable Handle

Twice the power, half the weight.

- Smaller diameter and half the weight of 3.5v Ni-Cad handles
- 120 minutes of operation between charges (compared to 60 minutes for standard Ni-Cad handles)
- Charges in new Universal Desk Charger or with removable AC adapter
- Compatible with all Welch Allyn 3.5v instrument heads
- Low battery indicator light

#71900 Handle with Removable AC Adapter

#71910 Handle alone, for use with Universal Desk Charger



2.5v CompacSet™



#92000

cond set™ for calls in the hospital, clinic and home.

Featured ophthalmoscope and fiber optic otoscope rated in one, easy-to-use instrument

Id-away design keeps instruments protected on the go

Halogen illumination gives brighter, whiter, long-lasting light
Instrument heads swivel for easy access from any position

#92000 CompacSet™ with AA Batteries

2.5v PocketScope™ diagnostic sets also available:

#92820 PocketScope™ Set with Hard Case

#92821 PocketScope™ Set with Soft Case

“PanOptic’s breadth of the field of view gives me a much greater visual appreciation of retinal structures. It increases my confidence during an exam.”

— LARRY CULPEPPER, MD,
BOSTON, MA

3.5v Standard Coaxial Ophthalmoscope

- Halogen HPX™ lamp provides 30% whiter, brighter light for true tissue color and long performance
- Detect corneal abrasions with cobalt blue filter
- Coaxial optical system produces shadow-free spot viewing
- Polarizing filter virtually eliminates corneal reflection
- Sealed optics keep out dust and dirt

#11720 3.5v Coaxial Ophthalmoscope (Head Only)



#11720

PanOptic™ Ophthalmoscope

The revolutionary PanOptic provides easy entry into the eye, a dramatically wider field of view and more magnification to help diagnose and manage diabetic retinopathy, hypertensive retinopathy, papilledema, and glaucoma.

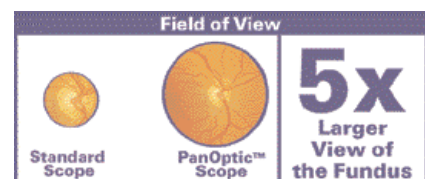
- Fast, easy entry into undilated pupils
- 5x larger view of the fundus vs. standard scopes in an undilated eye
- 25° field of view vs. the standard 5° field of view
- Greater working distance improves comfort for both practitioner and patient
- Detect corneal abrasions with cobalt blue filter and magnifying lens
- Compatible with all existing Welch Allyn 3.5v power sources
- Free diagnostic wall chart available

#11820 PanOptic™ Ophthalmoscope with Cobalt Blue Filter and Add-On Corneal Magnifying Lens (Head Only)

#11810 PanOptic™ Ophthalmoscope (Head Only)



#11820





3.5v Diagnostic Otoscope with Throat Illuminator

Detachable head lets you shed more light in the ear and the throat with a single instrument for easier, more thorough ENT exams.

- Halogen HPX™ lamp provides 30% more light output for true tissue color and long-lasting performance
- Fiber optics project cool light to the distal tip with no reflections or obstructions, for clear viewing of the tympanic membrane
- Simply detach the head for high-intensity throat illumination or all-purpose penlight
- Sliding viewing lens enables instrumentation under magnification
- Sealed system allows for pneumatic otoscopy and accurate diagnosis of otitis media

#20000 3.5v Diagnostic Otoscope with Throat Illuminator (Head Only)

#20001 3.5v Diagnostic Otoscope with Throat Illuminator and Insufflator Bulb

#25020 3.5v Diagnostic Otoscope (Head Only)



3.5v Operating Otoscope

For convenience during procedures.

- Halogen HPX™ lamp produces 30% brighter, whiter light for true tissue color and long-lasting performance
- Open system makes use during procedures more convenient
- Rotatable lens and speculum
- Compatible with all existing Welch Allyn 3.5v power sources

#21700 3.5v Operating Otoscope (Head Only)



3.5v Bivalve Nasal Illuminator

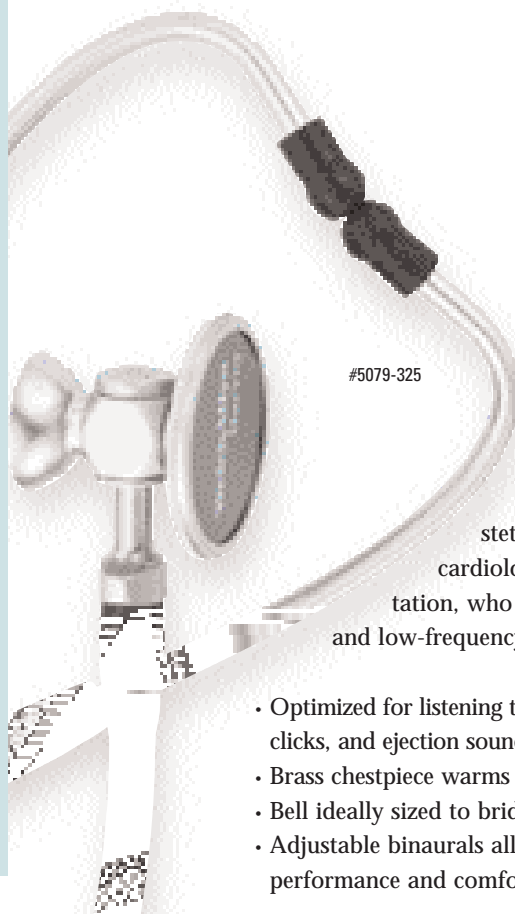
For a clear, true view of the nasal cavity.

- Halogen HPX™ lamp produces 30% brighter, whiter light for true tissue color and long-lasting performance
- Adjustable speculum facilitates removal of foreign bodies
- Compatible with all existing Welch Allyn 3.5v power sources

#26030 3.5v Bivalve Nasal Illuminator (Head Only)

“ The stethoscope, in some medical conditions, is a better tool than sophisticated laboratory procedures, including the echocardiogram. ”

— W. PROCTOR HARVEY, MD
ACC'S FIRST MASTER OF CARDIOLOGY



Harvey™ DLX Stethoscope

The original, invented for precision and acoustic clarity. For ultimate acoustic quality, use the stethoscope developed by one of the world's leading cardiologists, Dr. W. Proctor Harvey, an expert on auscultation, who designed this instrument to accentuate both high- and low-frequency heart sounds.

- Optimized for listening to high-frequency heart sounds including: murmurs, clicks, and ejection sounds
- Brass chestpiece warms easily and provides superior acoustic response
- Bell ideally sized to bridge intercostal space between ribs
- Adjustable binaurals allow you to custom fit your stethoscope for optimal performance and comfort

#5079-325 Harvey™ DLX with Double-head
(Shown in black. Other colors available.)



Harvey Elite® Stethoscope

A sleek new look and feel.

- High-quality stainless steel chestpiece and binaurals designed for optimal weight and durability
- Superior performance throughout the entire acoustic range
- Dual-channel PVC tubing provides separate sound pathways to each ear for unrivaled accuracy

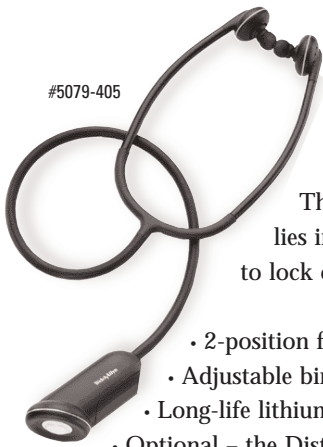
#5079-125 Harvey Elite®
(Shown in black. Other colors available.)



Harvey™ DLX Triple Head

- Detects hearts sounds clearly with little dependency on technique
- Offers both flat diaphragm and bell
- Features corrugated diaphragm for general overview, or for detecting low-frequency sounds, rumbles, and gallops
- Adjustable binaurals allow you to custom fit your stethoscope for optimal performance and comfort

#5079-321 Harvey™ DLX with Triple-head
(Shown in black. Other colors available.)



#5079-405

Master Elite Stethoscope

Hear more of what you need and less of what you don't. The key to the extraordinary capabilities of the Master Elite lies in our patented SensorTech™ technology, which enables you to lock onto important sounds, while reducing unwanted ones.

- 2-position filter switch lets you listen in high or low frequency
- Adjustable binaurals and eartips ensure all-day comfort
- Long-life lithium ion battery lasts up to 140 hours
- Optional – the Distributor allows others to hear simultaneously, and the Analyzer provides the ability to store and analyze the sounds you hear right on your PC



#5079-400
#5079-402

#5079-405 Master Elite Stethoscope (18" Tube)

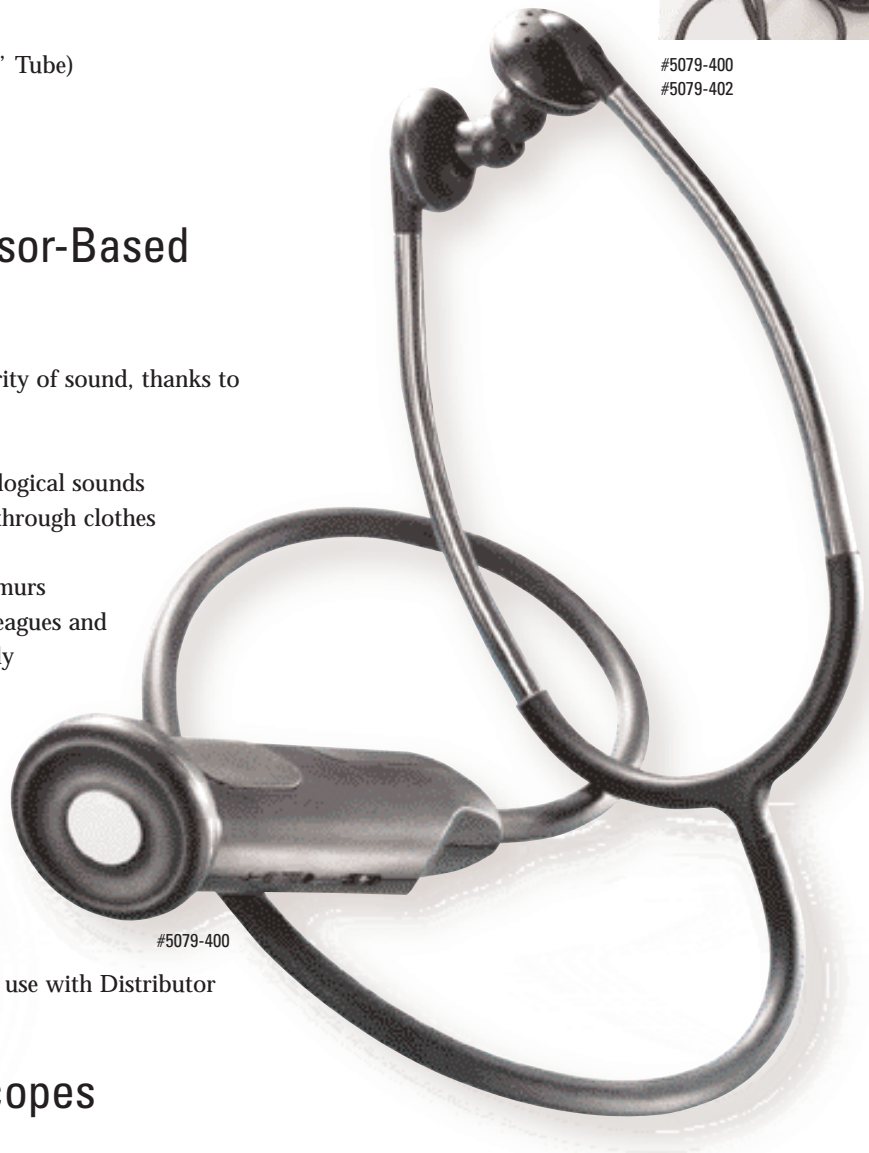
#5079-401 Distributor

#5079-402 Analyzer Software with ECG

Master Elite Plus Sensor-Based Stethoscope System

Hear more clearly, with unmatched purity of sound, thanks to patented SensorTech™ technology.

- Innovative technology reproduces biological sounds with exceptional sound quality, even through clothes and thick, fatty tissue
- Allows for easy detection of soft murmurs
- Optional—the Distributor allows colleagues and students to hear sounds simultaneously
- Optional—the Analyzer provides PC-based software for recording, analysis, and distribution of image-based sound files and three-lead ECG data



#5079-400

#5079-400 Master Elite Plus Stethoscope

#5079-401 Distributor

#5079-402 Analyzer

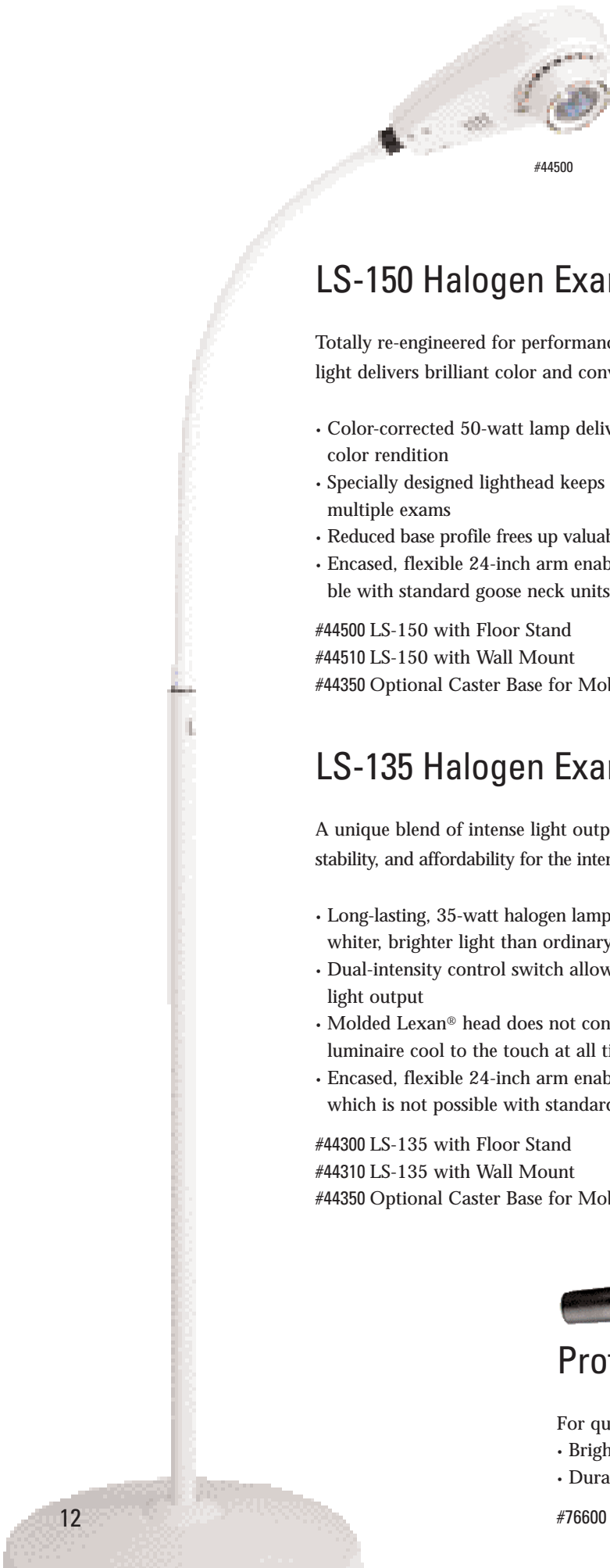
#5079-414 Master Elite Plus Headset for use with Distributor

Professional Stethoscopes

Lightweight, comfortable, and affordable.

#5079-135 Single Lumen Professional Stethoscope (Adult, Double-Head)

#5079-145 Single Lumen Professional Stethoscope (Pediatric, Double-Head)



#44500

LS-150 Halogen Exam Light

Totally re-engineered for performance and accuracy, our premium-quality exam light delivers brilliant color and convenience.

- Color-corrected 50-watt lamp delivers superior light quality for more accurate color rendition
- Specially designed lighthead keeps luminaire cool to the touch, even during multiple exams
- Reduced base profile frees up valuable exam room floor space
- Encased, flexible 24-inch arm enables one-hand positioning which is not possible with standard goose neck units

#44500 LS-150 with Floor Stand

#44510 LS-150 with Wall Mount

#44350 Optional Caster Base for Mobility



LS-135 Halogen Exam Light

A unique blend of intense light output, mechanical stability, and affordability for the internist's exam room.

- Long-lasting, 35-watt halogen lamp produces significantly whiter, brighter light than ordinary goose neck units
- Dual-intensity control switch allows instant adjustment of light output
- Molded Lexan® head does not conduct heat, keeping luminaire cool to the touch at all times
- Encased, flexible 24-inch arm enables one-hand positioning which is not possible with standard goose neck units

#44300 LS-135 with Floor Stand

#44310 LS-135 with Wall Mount

#44350 Optional Caster Base for Mobility



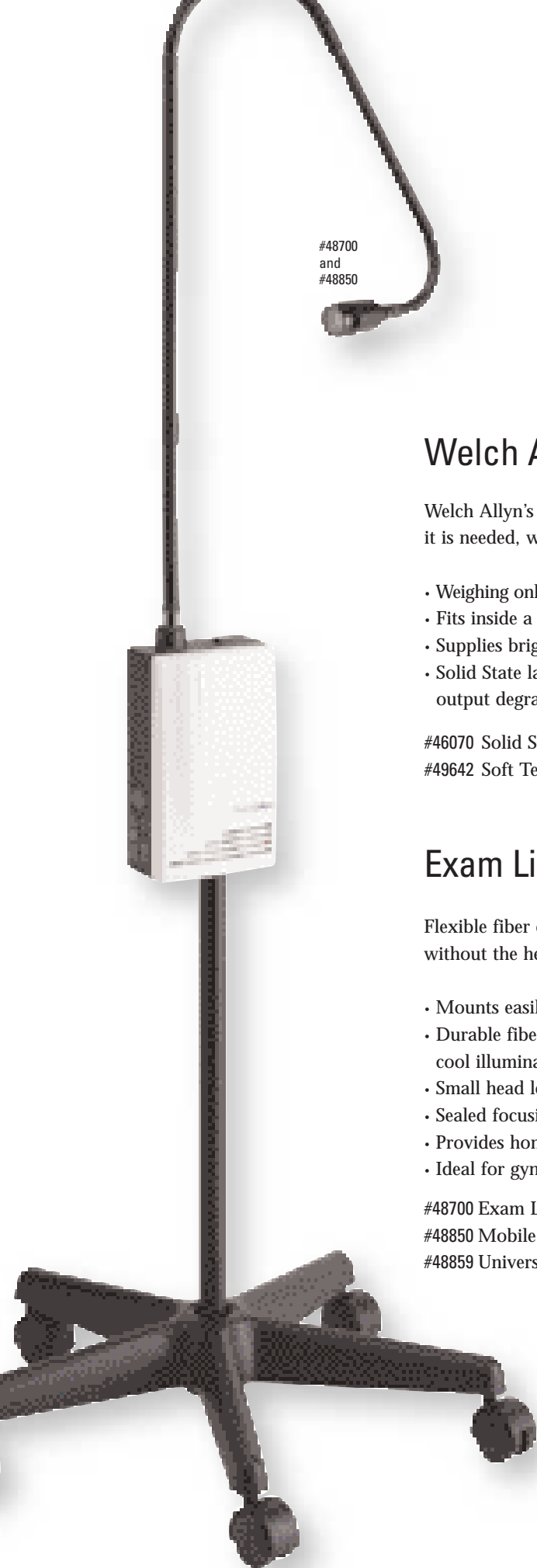
#76600

Professional PenLite

For quick and effective evaluation of the pupillary reflex

- Bright, white halogen light for true tissue color rendition
- Durable solid brass construction

#76600 Professional PenLite



#48700
and
#48850



Welch Allyn Solid State Portable Headlight

Welch Allyn's new Solid State Portable Headlight provides illumination precisely where it is needed, with cool, bright light that ensures comfort for both doctor and patient.

- Weighing only 4 ounces, it's one of the most comfortable and lightweight headlights available
- Fits inside a shirt pocket and allows the user complete freedom of movement
- Supplies bright, white, shadow-free light for true tissue color
- Solid State lamp's operating life expectancy gives 10,000 hours with minimal light output degradation.

#46070 Solid State Portable Headlight

#49642 Soft Terrycloth Replacement Headbands (Box of 10)

Exam Light III™

Flexible fiber optic lighting that lets you take brighter, whiter light anywhere without the heat.

- Mounts easily on a wall, stand, or examination table
- Durable fiber optic light pipe bends to almost any position and transmits cool illumination
- Small head leaves clear view of task areas
- Sealed focusing sleeve keeps optics free of dust
- Provides homogeneous spot and variable size
- Ideal for gynecological examinations and minor procedures

#48700 Exam Light III™

#48850 Mobile Stand

#48859 Universal Table Mount



“ The evidence that hearing impairment provides a significant burden of suffering in the elderly is mounting . . . quantification of hearing should be a standard part of a general physical exam. ”

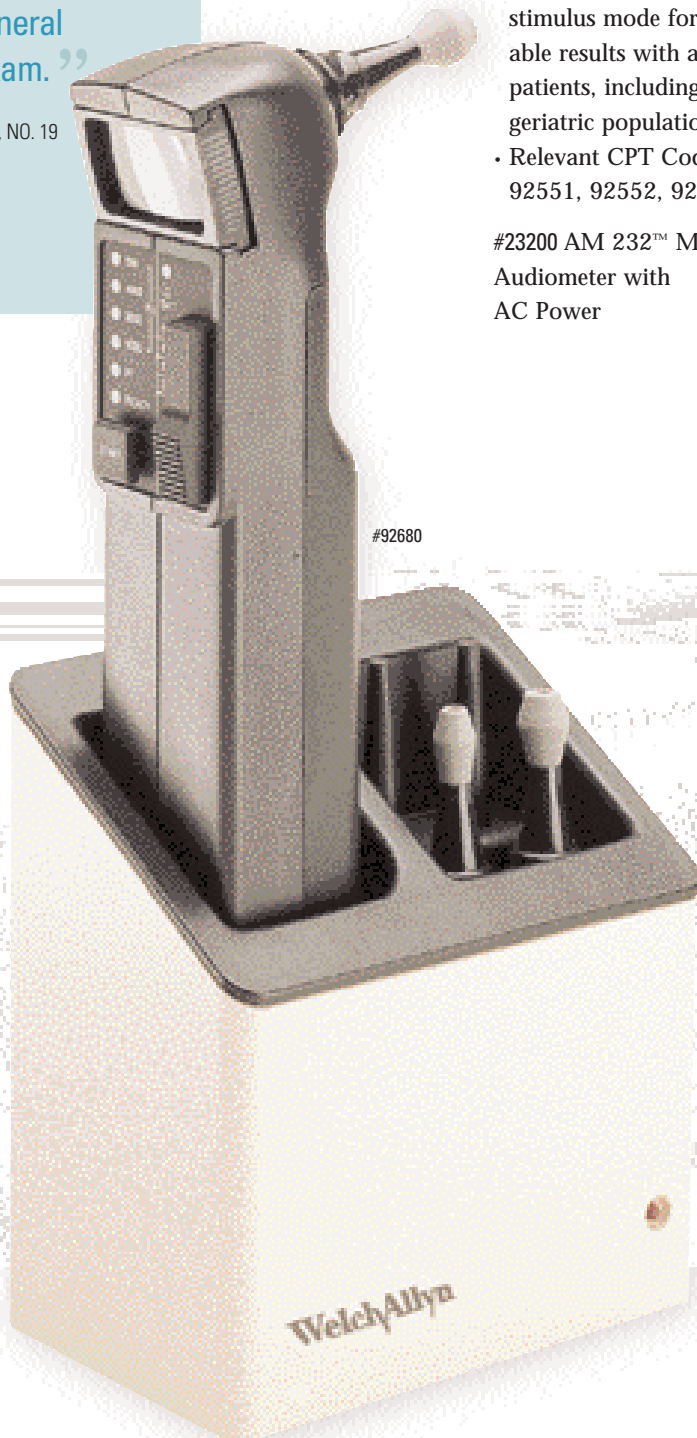
— JAMA, VOL. 259, NO. 19

AM 232™ Manual Audiometer

Threshold audiometry to quantify hearing loss.

- Quantifies hearing loss related to etiologies such as ototoxic drugs and presbycusis, or helps differentiate conductive vs. sensory hearing loss
- Offers a full range of frequencies and intensity levels to measure hearing thresholds
- Frequency-modulated stimulus mode for reliable results with all patients, including the geriatric population
- Relevant CPT Codes*: 92551, 92552, 92587

#23200 AM 232™ Manual Audiometer with AC Power



AudioScope® 3 Screening Audiometer/Otoscope

View the tympanic membrane and ear canal while screening for hearing loss, quickly and accurately.

- Halogen light and fiber optics afford brilliant view of tympanic membrane and ear canal before and during screening
- Choice of three screening levels—20 dB HL, 25 dB HL and 40 dB HL—at 500, 1000, 2000 and 4000 Hz for all ages
- Built-in 1000 Hz pretone lets patients “practice” listening first
- Relevant CPT Code*: 92551

#92680 AudioScope® 3, Complete (AudioScope 3, Set of AudioSpecs, Charging Stand, Recording Forms)

VITAL SIGNS ASSESSMENT

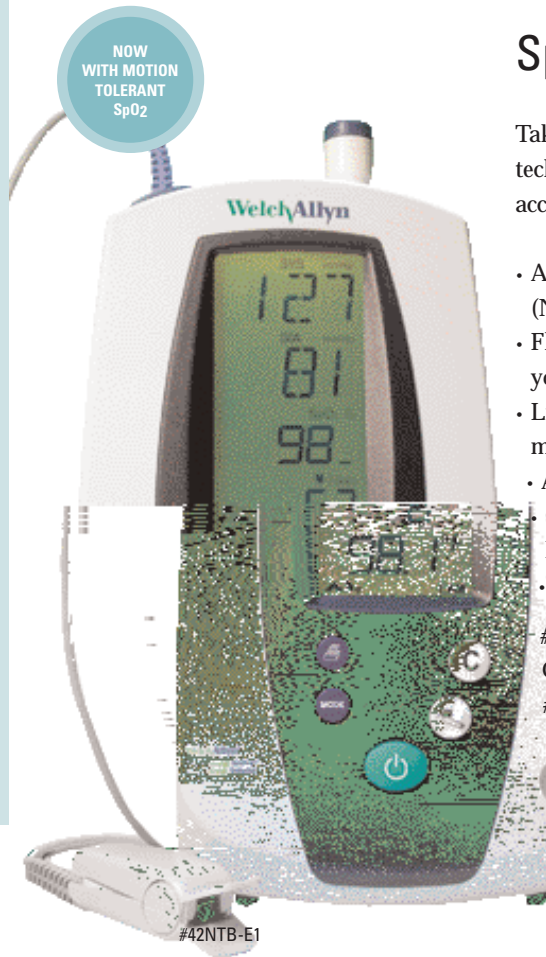
“ Vital signs collection is repeated so frequently that it can have a huge impact on your efficiency. Welch Allyn offers many fast, dependable solutions to help free up your staff. Automating vital signs collection is also an important step in reducing medical error rates. ”

— ROBERT CORONA, D.O., F.A.C.P., CHIEF MEDICAL OFFICER, WELCH ALLYN, INC.



“We love the convenience. Being able to automatically collect all the vital signs in a short amount of time really frees up the nurses.”

— LAURIE MCGRAW, RN, MINONG, WI



Spot Vital Signs®

Take vital signs in seconds with hospital-grade technology that spot-checks vital signs easily, accurately and affordably.

- Automatic measurement of non-invasive blood pressure (NIBP), pulse rate, temperature and SpO₂ in 30 seconds
- Flexible configurations yet fully upgradable to meet your future needs
- Lightweight and portable with a variety of mounting options
- All configurations include: NIBP, Pulse Rate and MAP
- Optional—SureTemp® Thermometry*; Nellcor® Pulse Oximetry
- Relevant Pulse Oximetry CPT Codes**: 94760, 94761
- #42NTB-E1 Spot Vital Signs® with NIBP, Nellcor Pulse Oximeter, and Temperature
- #4200B-E1 Spot Vital Signs® with NIBP
- #420TB-E1 Spot Vital Signs® with NIBP and Temperature
- #42N0B-E1 Spot Vital Signs® with NIBP and Nellcor Pulse Oximeter

#4200-60 Mobile Stand

** See page 31 for details.

Welch Allyn® Vital Signs Monitor - 300 Series

For simple and accurate spot-check vital signs assessment or continuous monitoring, the newly redesigned Vital Signs Monitor is the definition of “advanced monitoring made affordable.”

- Standard non-invasive blood pressure (NIBP), pulse rate and MAP
- Optional – SureTemp® Plus Thermometry*, motion tolerant Nellcor® pulse oximetry and integrated thermal printer
- Supports adult, pediatric and neonatal patients
- Simple to use – new LCD display facilitates menu navigation
- Includes automatic blood pressure mode, programmable alarms, built-in memory capability, and intuitive icons
- Lightweight and portable, with a variety of mounting options

#53NTP-E1 Vital Signs Monitor complete with NIBP, Nellcor® SpO₂, SureTemp® Plus Thermometry and Printer

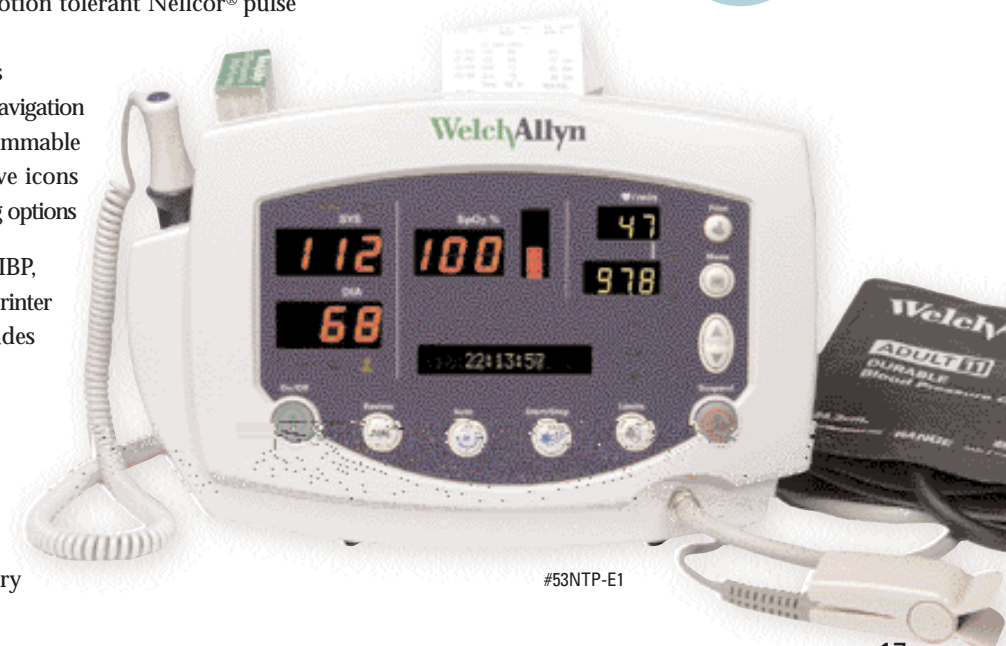
#53000-E1 Vital Signs Monitor with NIBP (includes Pulse Rate and MAP)

#530T0-E1 Vital Signs Monitor with NIBP and SureTemp® Plus Thermometry

#53N00-E1 Vital Signs Monitor with NIBP and Nellcor® SpO₂

#53NT0-E1 Vital Signs Monitor with NIBP and Nellcor® SpO₂, and SureTemp® Plus Thermometry

#008-0835-00 Mobile Stand



Tycos® 767-Series Wall and Mobile Aneroids

Clinical-grade accuracy and mercury-free design make the 767-Series one of the best Tycos® aneroids ever for manual blood pressure.

- Certified accurate to ± 3 mmHg
- Mercury-free and latex-free for safety
- Ruby jeweled movement for long life
- Laser-engraved dial face for accuracy
- Large, easy-to-read dial face (6.25" / 15 cm)
- Built-in cuff storage, adjustable-height, 360° swivel for clear viewing
- Lifetime warranty

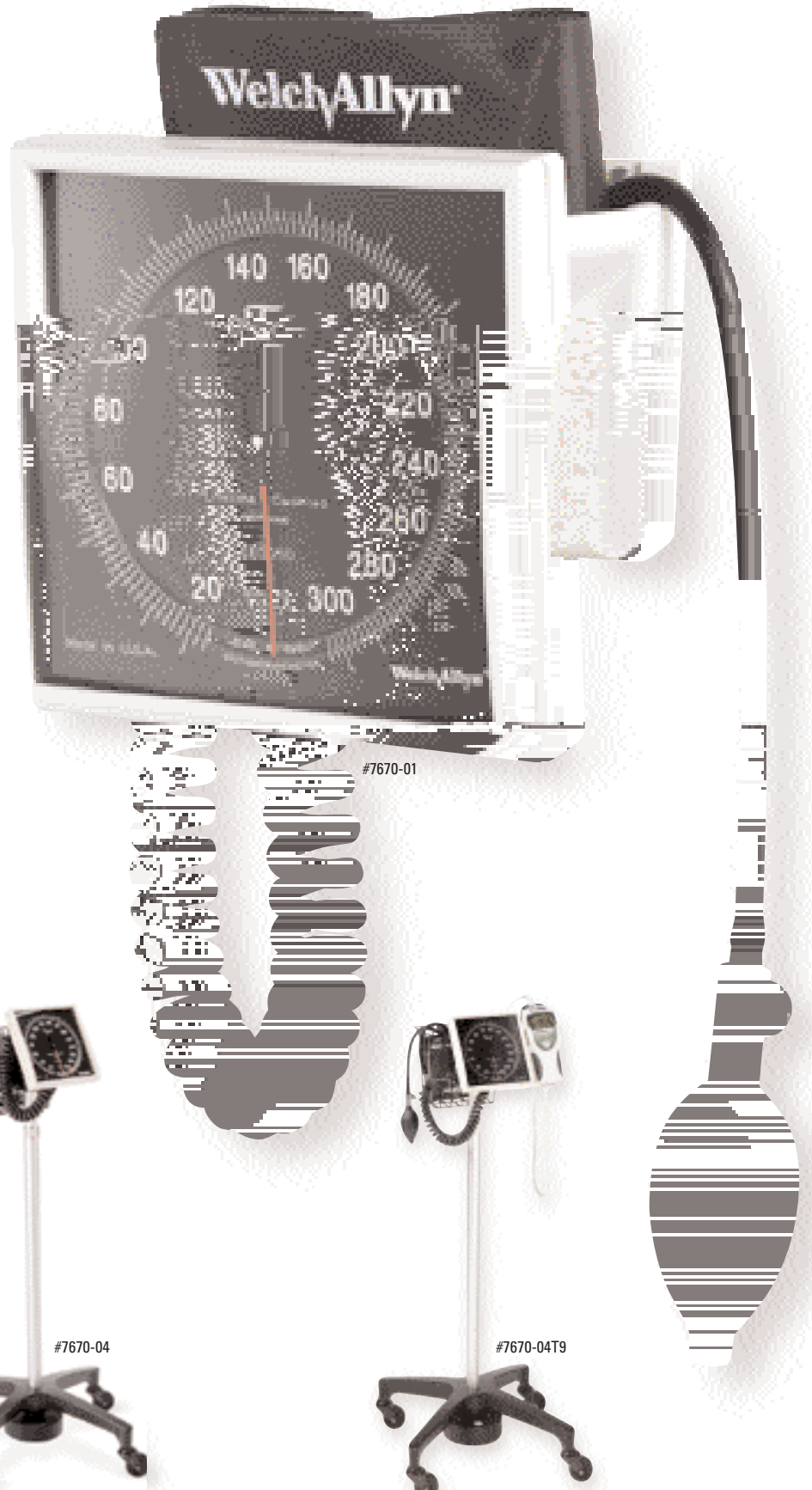
#7670-01 Wall Aneroid
with Durable One-Piece Cuff (Adult)

#7670-03 Mobile Aneroid
with Four-Leg Mobile Stand and Durable
One-Piece Cuff (Adult)

#7670-04 with Four-Leg Mobile Stand,
Durable One-Piece Cuff, and Base Weight

#7670-04T9 with Four-Leg Mobile Stand,
SureTemp® Plus 690 Thermometer, Durable
One-Piece Cuff, and Base Weight

Note: Add "CB" after the part number
(e.g., 7670-01CB) to order with tradi-
tional cuff and bladder instead of the
new one-piece cuff.





#5098-27CB

Tycos® TR-1 Hand Aneroid

Innovative trigger-release design for easy operation.

- Certified accuracy to ± 3 mmHg
- Trigger deflation valve for smooth, one-finger operation
- Latex-free for safety
- Durable one-piece cuff
- Polyester zip case
- 10-year warranty

#5098-27CB Tycos® TR-1 Hand Aneroid with
Adult Two-Piece Cuff and Bladder

#5098-27 Tycos® TR-1 Hand Aneroid with Adult Durable
One-Piece Cuff



Welch Allyn® DuraShock™ Model DS45 Integrated Aneroid



#DS45-11

The first gear-free, shock-resistant aneroid sphygmo-
manometer with integrated cuff.

- Meets AAMI shock-resistant standard for enhanced durability
- Laser-engraved dial face for accuracy
- Gauge rotates 360° for easy viewing and snaps directly into cuff for quick cuff change
- Lightweight and latex-free for safety
- Adult durable one-piece cuff
- 10-year warranty

#DS45-11 Sphygmomanometer Complete

#DS45-11C Sphygmomanometer with Case

#5098-02 Tycos®

with Adult Durable One-Piece Cuff

#5098-02CB Tycos® Classic Hand Aneroid with
Adult Two-Piece Cuff and Bladder

#5098-20 Tycos® Classic Hand Aneroid Adult

Multi-Cuff Kit with Durable One-Piece Cuff

#5098-20CB Tycos® Classic Hand Aneroid Adult

Multi-Cuff Kit with Two-Piece Cuff and Bladder

“Modern technology is introducing simpler, less expensive methods of diagnosing and treating various disease entities in the office and outpatient setting, which leads to tremendous savings for health care. Welch Allyn continues to be in the forefront of those who are developing innovative new equipment to support these efforts.”

— JOHN L. PFENNIGER, MD, PRESIDENT, NATIONAL PROCEDURES INSTITUTE
CLINICAL PROFESSOR OF FAMILY MEDICINE, MICHIGAN STATE UNIVERSITY
EDITOR, PROCEDURES FOR PRIMARY CARE

Welch Allyn 6100-Series ABPM

Accurate 24-hour ambulatory monitoring with simple, one-button operation and powerful Windows®-based reporting software.

- One-button operation and easy patient hook-up
- Lightweight, compact and quiet for improved patient compliance
- Windows®-based software enhances data analysis and storage for long-term evaluation
- Dynamic inflation automatically limits maximum cuff pressure for patient comfort
- Automatic cuff identification allows cuff size changes without reprogramming
- Latex-free
- Two-year warranty on monitor
- Relevant CPT Codes*: 93784, 93786, 93790

#6100-200 ABPM 6100 Monitor and Software

Welch Allyn Holter

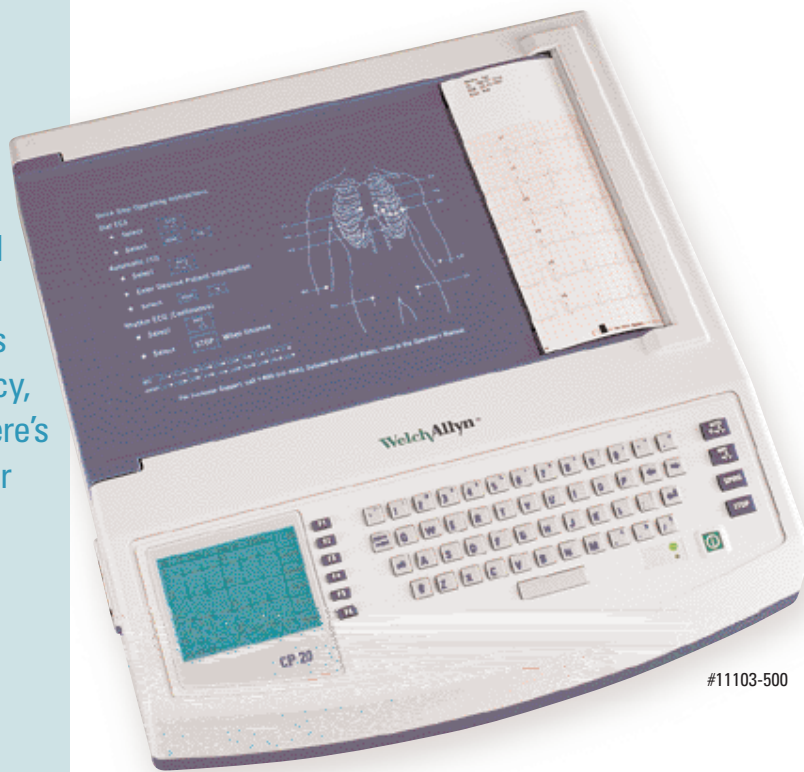
Call your local Welch Allyn representative or Welch Allyn Customer Service for more details.

Welch Allyn Spirometer

Call your local Welch Allyn representative or Welch Allyn Customer Service for more details.

“ Since medical school I’ve depended on Welch Allyn products for reliability, accuracy, and convenience. There’s no reason to consider any alternative. ”

— DAVID DUGGAN, MD, FACP,
PROFESSOR AND CHAIRMAN,
DEPARTMENT OF MEDICINE,
UPSTATE MEDICAL UNIVERSITY



#11103-500

Welch Allyn CP 10™ and CP 20™ Electrocardiograph

Choose from our new family of Multi-Channel Electrocardiographs, the low cost CP 10 or full-featured CP 20. Both feature full alphanumeric keyboards for easy and fast entry of patient demographics, user-programmable report formats printed on 8.25" x 11" thermal paper, ECG measurements, advanced filters for optimal ECG trace quality, battery or AC operation, and optional interpretation.

Welch Allyn CP 10™

- 12 lead resting ECG with standard ECG measurements
- High resolution thermal printer generating 8.25" x 11" reports
- Multiple printouts including 3x4+1R, 3x4+3R, 6 and 12 channel format
- Automatic and manual operation

#11102-200 CP 10™, Non-interpretive, 12 lead Multi-Channel ECG

#11102-500 CP 10i™, Interpretive, 12 lead Multi-Channel ECG

Welch Allyn CP 20™

Same features as CP 10 plus...

- 8 or 3 channel ECG waveform preview screen
- Storage for up to 50 ECGs
- Transfers ECG records to the CardioPerfect™ Workstation for editing, review, and paperless storage
- Optional communication for FAA and connectivity to the CardioPerfect Workstation includes: Modem and Wireless LAN – 802.11b
- Integrates with office practice management systems or EMRs through the CardioPerfect Workstation

#11103-200 CP 20™, Non-interpretive, 12 lead Multi-Channel ECG

#11103-500 CP 20i™, Interpretive, 12 lead Multi-Channel ECG

#11103-210 CP 20™, Non-interpretive, 12 lead Multi-Channel ECG with communication

#11103-510 CP 20i™, Interpretive, 12 lead Multi-Channel ECG with communication



Welch Allyn PC-Based Resting ECG

The Welch Allyn PCR-100 turns any PC into a full-featured electrocardiograph. Intuitive Windows® operation makes it easy for your staff to learn and use, while the power and features of a PC-based system will save money and increase utilization of existing equipment. And with its ability to connect with leading EMR systems, you'll be able to spend less time with your paperwork and more time with your patients.

- Large screen display saves time and eliminates repeat ECGs
- ECG measurements speed physician review and interpretation
- Programmable report formats that print on plain (standard) paper using inkjet or laser printer
- Optional ECG interpretation is available
- Upgradeable—leverage your investment by adding stress or other future Welch Allyn diagnostics

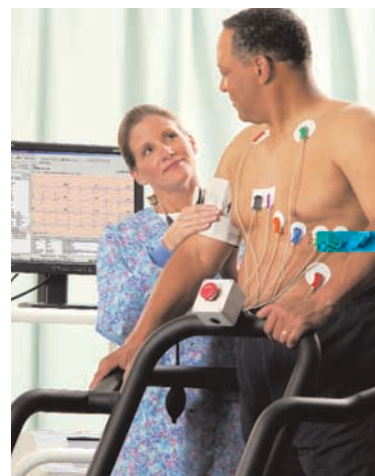
#CPR-UI-UB-D PCR-100i PC-Based Resting ECG with interpretive software

#CPR-UN-UB-D PCR-100 PC-Based Resting ECG (non-interpretive software)

Welch Allyn PC-Based Exercise ECG

Welch Allyn PCE PC-Based Exercise ECG Systems offer clinical features to meet any testing requirements and provide advanced database functionality for paperless storage. Flexible, affordable and easy to work with, the Welch Allyn PCE Exercise ECG software turns any computer into a powerful stress system.

- 12 lead ECG mode for baseline ECGs
- Select any of the commonly used stress protocols or customize your own
- Records and monitors all 12 leads simultaneously
- View any leads in 3, 6, or 12 lead screen formats
- Reports can be printed on demand or at pre-defined intervals
- Easy to use scroll-back function
- Arrhythmia detection is available throughout the test
- All data is stored on the hard drive, allowing access to the original test results at any time



#CPSP-UN-UC-D-T PCE-200 Exercise Stress System (software only)

#CPSP-UN-UC-D-PT PCE-210 Exercise Stress System

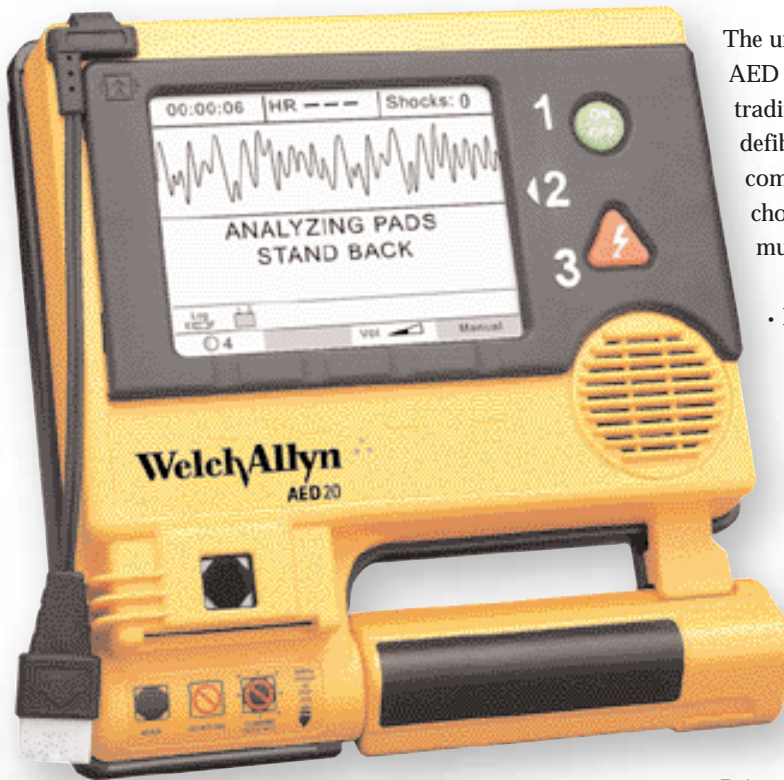
Welch Allyn CardioPerfect™ Workstation Software System

The workstation provides an electronic repository for diagnostic records, resulting in paperless efficiency and connectivity to many leading EMRs. Combined with other Welch Allyn diagnostic modules, the Welch Allyn CardioPerfect Workstation gives complete access to all the diagnostic tests for each patient.

- On-screen review and editing of diagnostic tests
- Database stores hundreds of thousands of test records
- Access information from exam rooms or your office, virtually anywhere across your network
- Fax reports directly for consults
- Copy and paste ECG strips into electronic documents
- A vital component of any HIPAA compliant program

#RE-SW-ECG Welch Allyn CardioPerfect™ Workstation Software

Welch Allyn AED 20™



#972212

The unique, simple-to-operate AED 20 provides basic AED function with optional “Lead II” monitoring using traditional snap-based electrodes. Optional manual defibrillation (2-360 joules) is also available in this compact device. The versatile AED 20 is the first choice for healthcare or EMS environments with multiple levels of first responders.

- Escalating energy (200j, 300j, 360j), per AHA guidelines. Energy protocol can be changed to meet specific needs
- Choice of rechargeable battery for frequent users or a long life non-rechargeable battery for infrequent rescuers
- Optional ECG monitoring and optional passcode protected manual defibrillation
- Data card transfer of critical patient data and direct connect printing to PCL5 printers provide efficient management of data

#972212E AED 20™ with Rechargeable NiMH Battery and Charging Station

#972214E AED 20™ with ECG Waveform and Single Channel Monitoring

#972216E AED 20™ with ECG, Monitoring and Manual Defibrillation Mode

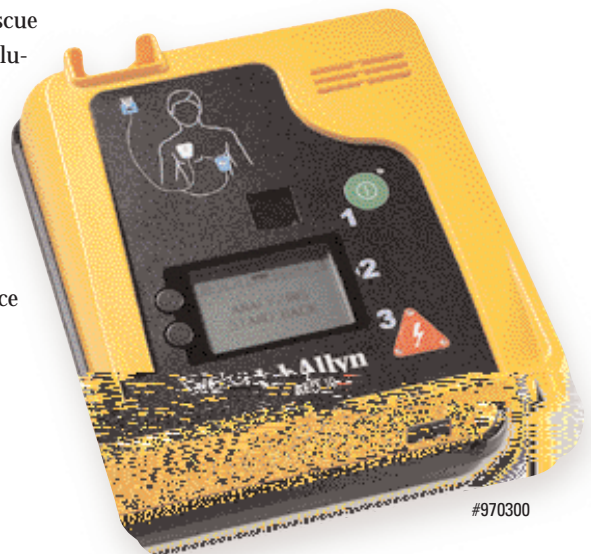
Welch Allyn AED 10™

Designed for easy operation and quick deployment by the infrequent user, the AED 10 uses the simple “1-2-3” approach – a proven rescue protocol used throughout the world. The AED 10 is the simple solution for quick and easy response by minimally trained personnel.

- Text and voice instructions guide the user through the rescue. Color-coded pads and illustrations ensure proper pad placement
- Escalating energy (200j, 300j, 360j), per AHA guidelines. Energy protocol can be changed to meet specific needs
- High performance battery delivers five years of standby performance or over 90 discharges at 360 joules
- Internal memory stores event data including ECG waveforms, time/date stamps, shock delivery and system actions
- Compatible with major manufacturer defibrillator pads

970300E AED 10™

970302E AED 10™ with Soft Shell Carrying Case



#970300



#52450

KleenScoop™ Disposable Ear Cures

- Designed for cerumen removal in the outer ear canal
- Attaches to all Welch Allyn otoscope heads

#52450 Case of 1,000



#29350

Ear Wash System

Turn the entire process of cerumen removal into a clean, quick, safe procedure, with the first system to simultaneously irrigate and suction discharge using revolutionary Hydrovac Action from Welch Allyn.

- Eliminates messy outflow by automatically dislodging, removing and disposing of cerumen
- Transparent tip seals tightly and directs outflow back to sink and away from you and your patient
- Features include: pressure regulation, temperature indicator and suction
- Safe, reduces typical side effects like vertigo, nausea and tympanic membrane damage
- Relevant CPT Code*: 69210

#29350 Ear Wash System

#29360 Eartips for Ear Wash System (Case of 100 Eartips)



#20500H

LumiView™ Portable Binocular Microscope

Unique 3-D optics for viewing into small cavities.

- Adapts optical properties of binocular microscope to converge user's vision into a magnified, stereoscopic three-dimensional view
- Directs cool halogen light to the spot for clear 3-D image and accurate depth perception
- Simple to use, easy to carry and very affordable

#20500H Portable Binocular Microscope, Head Mount with Portable Battery Pack

#20500S Portable Binocular Microscope, Spectacle Mount with Portable Battery Pack

*See page 31 for details.



“ Images with the Video Colposcope are far superior in clarity, and I like the ease with which the unit is focused at various magnifications. continuous zoom is a real plus, too. ”

— EARLE U. ROBINSON, JR., MD
INDIANAPOLIS, IN

Leisegang™ Optical Colposcope

- High-quality German optics with hand-polished glass and antiglare coating
- Three-step magnification settings of 3.5x, 7.5x and 15x
- Simple optical measuring reticules
- Fine focus and vertical height adjustment



#88200

#88200 Optical Colposcope with Tilt Stand

#88460 Optical Colposcope with Swing Arm and Roller Base

Leisegang is a trademark of Cooper Surgical, Inc.

Video Colposcope

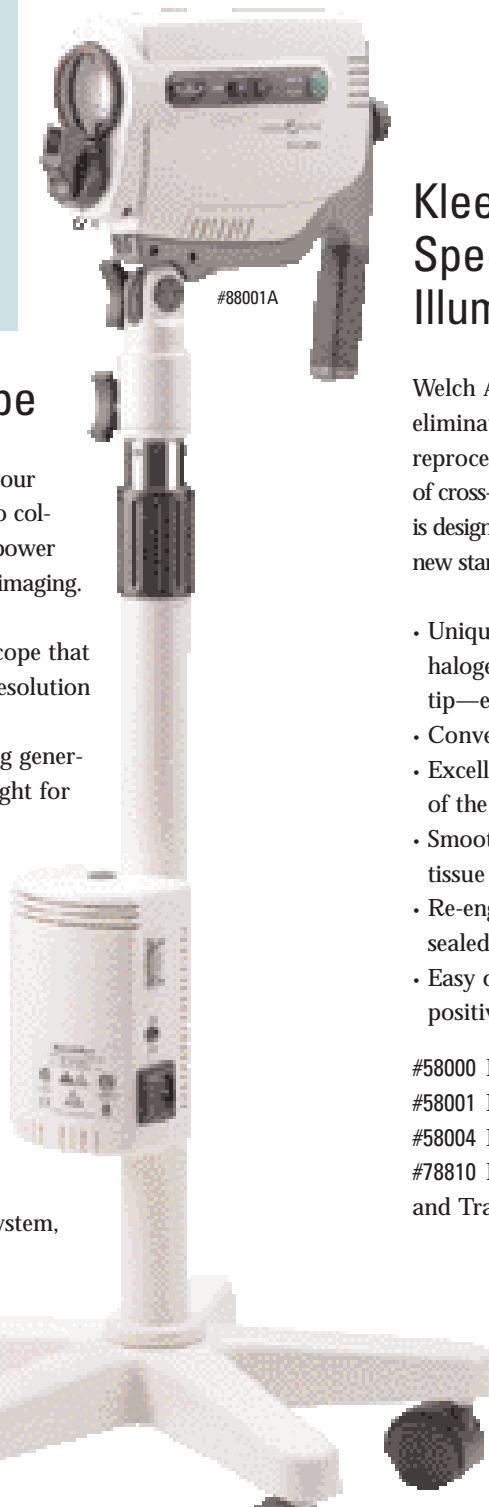
Offer more complete care to your female patients with true video colposcopy that combines light, power and video for high-resolution imaging.

- The direct-to-screen colposcope that gives you full-screen, high-resolution images
- Welch Allyn Solarc™ lighting generates 50% whiter, brighter light for true tissue color
- Store, retrieve, compare, annotate and transmit images with advanced image management

#88001A Video Colposcope with Vertical Arm Stand and Monitor

#89001A Video Colposcope with Swing Arm Stand and Monitor

#88701 Image Management System, HP LaserJet Printer



#88001A

KleenSpec® Vaginal Specula and Illumination System

Welch Allyn's single-use specula eliminate the time and expense of reprocessing and reduce the chance of cross-contamination. Each speculum is designed and manufactured to set a new standard in durability and reliability.

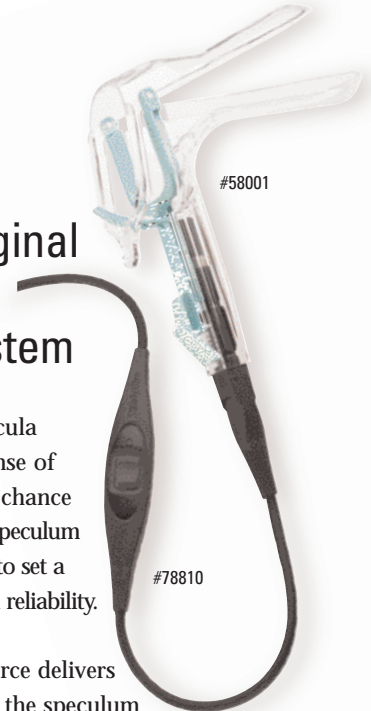
- Unique integrated light source delivers halogen lighting directly to the speculum tip—eliminates positioning of an external light source
- Convenient single-use disposable for patient safety
- Excellent visibility—transparent blades allow full visualization of the exam area
- Smooth, newly designed molded acrylic will not pinch or bind tissue for greater patient comfort during exams.
- Re-engineered speculum handle—the illumination system is sealed when inserted into the handle of the device
- Easy one-handed operation provides multiple settings with positive locking positions for smooth operation

#58000 KleenSpec® Small Disposable Specula (Case of 100)

#58001 KleenSpec® Medium Disposable Specula (Case of 100)

#58004 KleenSpec® Large Disposable Specula (Case of 80)

#78810 KleenSpec® Illumination System with On/Off Switch and Transformer



#58001

#78810

Relevant Colposcopy CPT Codes:
56605, 57100, 57452, 57454, 57460,
57500, 57505, 57513, 57520.

See page 31 for details.

#44200
and
#44250

LS-200™ Procedure Light

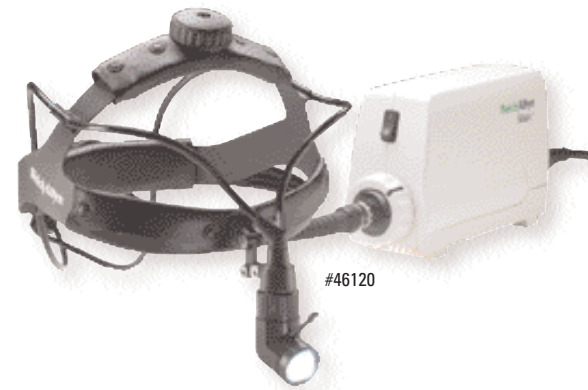
Bring light to all your office-based procedures with high-quality, low-cost illumination.

- Superior maneuverability covers a wide range of positions without drifting or repositioning
- 24" working distance with 2,500 foot-candles light output and 3,200K color temperature enhances visualization of the operative site and true tissue color
- Three-lamp design ensures continuous, shadow-free illumination
- 7" spot size with feathered edge definition and 12" depth of field reduces eye strain

#44200 LS-200™ Procedure Light

#44250 Mobile Stand

#44210 Wall Mount Bracket



#46120

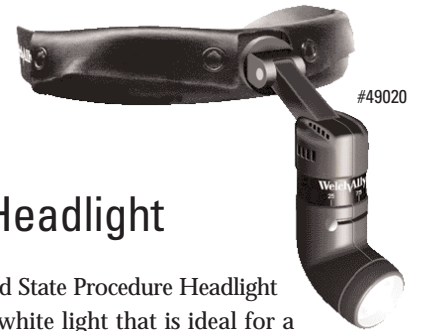
Solarc™ Headlight System

The bright light of a xenon system at a fraction of the cost makes it a smart alternative to traditional procedure lights.

- Portable, patented, high-intensity Solarc™ light source
- 5,500K of white, xenon-quality light for true tissue color—up to 30% brighter than halogen systems
- Soft, flexible headband with ratchet for customized fit

#46120 Solarc™ Headlight System

#46100 Solarc™ Light Source Only



#49020

Solid State Procedure Headlight

Welch Allyn's new Solid State Procedure Headlight provides cool, bright white light that is ideal for a variety of office-based procedures. When you need targeted, well-defined illumination without the heat of traditional headlights, look to our Solid State Headlights to provide superior quality and reliability.

- Weighing just six ounces, it is extremely comfortable to wear for simple and complex procedures
- Supplies bright, white, shadow-free light for true tissue color
- Rechargeable battery pack makes this a completely portable, compact unit that allows the user freedom of movement
- Enjoy the flexibility of operating the headlight using the direct power source or the rechargeable "belt-clip" portable power source
- Solid State lamp's operating life expectancy gives 10,000 hours with minimal degradation of light output

#49020 Solid State Procedure Headlight

#75260 Battery Pack with Charger



RL-150™ Rhinolaryngoscope with Solarc™

Get a view that's true to life, with the ultimate system for illuminating and viewing the nose and throat—portable, compatible, and more powerful than anything you've ever used.

- Patented Solarc™ arc lamp shines 5,500K of white, xenon-quality light, compared to 3,200K for halogen systems
- 20% more fibers in the fiber optic illumination bundle makes for brighter, larger, high-resolution images
- 350 hours of lamp life
- Highly portable at only 2.2 lbs
- Insertion tube diameter 3.5 mm
- Optional disinfection tray makes reprocessing more convenient
- Optional—storage hanger
- Relevant CPT Codes*: 31575, 31576, 31577, 31578

#65050 RL-150™ Rhinolaryngoscope Only

#65053 RL-150™ Rhinolaryngoscope with Solarc™ Light Source



KleenSpec® Disposable Anoscope System

A high-performance, disposable anoscope for convenient, safe, and efficient examination with the finest illumination available

- Halogen illumination and fiber optic light transmission provide true tissue color and an unobstructed view
- 45 degree bevel at distal end to facilitate instrumentation
- Convenient disposable speculum and obturator ready for instant use
- May be used with #73210 light handle (shown) or 3.5v Welch Allyn handle.

#36103 Complete Illumination System, including fiber optic light head and light handle with cord

#53110 Box of 25 individually wrapped disposable anoscopes (19mm x 10cm) with obturators (4 Boxes per Case)



Internal Medicine Consumables

Product Name	Part No.	Ref. Page	Product Affiliation
Otoscope Tips	#52434	9	524 Series KleenSpec® Disposable Otoscope Specula, 4 mm, 1,000/bag, 10 bags/case
	#52432	9	524 Series KleenSpec® Disposable Otoscope Specula, 2.5 mm, 1,000/bag, 10 bags/case
	#52450	25	KleenScoop® Disposable Ear Curettes (Case of 1,000)
Ear Wash System Tips	#29360	25	Eartips for Ear Wash System (Case of 4 boxes or 100 eartips)
Thermometry	#05031-101	16, 17, 18	Disposable Temperature Probe Covers for SureTemp® 678 679, 690 and 692 Models; Vital Signs Monitor; Spot Vital Signs® (1,000 each)
	#05074-800	18	Disposable Temperature Probe Covers for Braun Thermoscan® Pro3000 (800 each)
Paper	#94016-0000	22	Paper for CP 10™ and CP 20™ 8.25" x 11" (1,000 sheets)
	#7052-25	17	Vital Signs Monitor Printer Paper (6 rolls)
	#6200-40	17	Atlas™ Monitor Printer Paper (box of 25)
Electrodes	#45008-0000	22, 24	ECG Electrodes, Resting for CP 10™ and CP 20™ (1,000 each)
	#6200-09	17	ECG Electrodes for Atlas™ Monitors (3-lead pack)
	#6200-10	17	ECG Electrodes for Atlas™ Monitors (5-lead pack)
	#6200-11	17	ECG Electrodes for Atlas™ Monitors (pack of 30)
Disposable Sigmoidoscopes	#53130	28	Individually wrapped disposable sigmoidoscope specula (19 mm x 25 cm) with obturators (25/box)
Disposable Anoscopes	#53110	28	Individually wrapped disposable anoscope specula (19 mm x 10 cm) with obturators (25/box)
Vaginal Specula	#58000	27	KleenSpec® 580 Series Disposable Vaginal Specula, Small (25/box, 4 boxes/case)
	#58001	27	KleenSpec® 580 Series Disposable Vaginal Specula, Medium (25/box, 4 boxes/case)
	#58004	27	KleenSpec® 580 Series Disposable Vaginal Specula, Large (20/box, 4 boxes/case)

“ I can always tell if somebody tries to switch from Welch Allyn consumables to the cheap substitutes. They don't fit the instruments right, and I worry about the accuracy. ”

— BARBARA J. CONNOR, MD
AUBURN, NY

Relevant CPT Codes for Internal Medicine Products

ABPM – PAGE 21

- 93784 ABPM, using a system such as magnetic tape and/or computer disk for 24 hours or longer, including recording, scanning analysis, interpretation, and report
- 93786 ABPM, using a system such as magnetic tape and/or computer disk for 24 hours or longer; recording only
- 93790 ABPM, using a system such as magnetic tape and/or computer disk for 24 hours or longer; physician review with interpretation and report

AUDIOLOGY PRODUCTS – PAGE 14

- 92551 Screening test, pure tone, air only
- 92552 Pure tone audiometry (threshold); air only
- 92587 Evoked otoacoustic emissions; limited (single stimulus level), either transient or distortion products

RESTING ECG – PAGE 22-23

- 93000 Electrocardiogram, routine ECG with at least 12 leads; with interpretation and report
- 93005 tracing only, without interpretation and report
- 93010 interpretation and report only

EXERCISE ECG – PAGE 23

- 93015 Cardiovascular stress test using maximal or submaximal treadmill or bicycle exercise, continuous electrocardiographic monitoring, and/or pharmacological stress; with physician supervision, with interpretation and report
- 93016 physician supervision only, without interpretation and report
- 93017 tracing only, without interpretation and report
- 93018 interpretation and report only
- 93040 Rhythm ECG, one to three leads; with interpretation and report
- 93041 tracing only without interpretation and report
- 93042 interpretation and report only

COLPOSCOPE (VIDEO OR OPTICAL) – PAGE 27

- 56605 Biopsy of vulva or perineum (separate procedure); one lesion (Service includes surgical procedure only)
- 57100* Destruction of vaginal lesion(s); simple (e.g., laser surgery, electrosurgery, cryosurgery, chemosurgery). Note: service includes surgical procedure only
- 57452 Colposcopy (vaginocopy); (separate procedure). Note: service includes surgical procedure only
- 57454 with biopsy(s) of the cervix and/or endocervical curettage. Note: service includes surgical procedures only
- 57460 with loop electrode excision procedure of the cervix
- 57500* Biopsy, single or multiple, or local excision of lesion, with or without fulguration (separate procedure). Note: service includes surgical procedure only
- 57505* Endocervical curettage (not done as part of dilation and curettage)
- 57513* laser ablation
- 57520 Conization of cervix, with or without fulguration, with or without dilation and curettage, with or without repair; cold knife or laser

*colposcope is used to visualize area being treated

EAR WASH SYSTEM – PAGE 26

- 69210 removal of impacted cerumen (separate procedure), one or both ears

HOLTER SYSTEM – PAGE 21

- 93230 Electrocardiographic monitoring for 24 hours by continuous original ECG waveform recording and storage without superimposition scanning utilizing a device capable of producing a full miniaturized printout; includes recording, microprocessor-based analysis with report, physician review and interpretation
- 93231 recording (includes hook-up, recording, and disconnection)
- 93232 microprocessor-based analysis with report
- 93233 physician review and interpretation

PULSE OXIMETRY (SPOT VITAL SIGNS®, VITAL SIGNS MONITOR-300 SERIES, ATLAS™ MONITOR) – PAGES 17, 25

- Used for monitoring during minor procedures, treatment, and minor surgery
- 94760 Non-invasive ear or pulse oximetry for oxygen saturation; single determination
- 94761 multiple determination

RHINOLARYNGOSCOPE – PAGE 29

- 31575 Laryngoscopy, flexible fiber optic; diagnostic
- 31576 with biopsy
- 31577 with removal of foreign body
- 31578 with removal of lesion

SPIROMETRY – PAGE 21

- 94010 Spirometry, including graphic record, total and timed vital capacity, expiratory flow rate measurement(s), with or without maximal voluntary ventilation
- 94060 Bronchospasm evaluation; Spirometry as in 94010, before and after bronchodilator (aerosol or parenteral) (for prolonged exercise test for bronchospasm with pre- and post-spirometry, use 94620)
- 94070 Prolonged exposure evaluation of bronchospasm with multiple spirometric determinations after antigen, cold air, methacholine or other chemical agent, with subsequent spirometrics

A WORD ABOUT THE CODING INFORMATION CONTAINED IN THIS CATALOG

Listed throughout this catalog are references to codes from the Current Procedural Terminology, Fourth Edition (CPT®). Please note that the coding information contained here is neither conclusive nor does it ensure that you will be successful in obtaining coverage and/or reimbursement from government and private payers.

Depending on circumstances that will vary from patient encounter to patient encounter, separate reimbursement may or may not be allowed for use of a Welch Allyn product used during a specific procedure or service. Use of the product may be included in the reimbursement for Evaluation and Management services provided by the physician. Please check with the specific payer to confirm whether or not the use of a separate code is acceptable. Welch Allyn does not assume any responsibility for the decisions made by payers regarding payment for procedures involving our devices when the coding information suggested in this catalog is used.

You will find that the CPT codes are listed without descriptors within the main section of the catalog. Please refer to this page for a full listing of the codes and their accompanying descriptors before determining if the code is suitable for submission on a claim to a payer.

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